

12T Group – A Full Service Telecommunications & Data Center Service Provider

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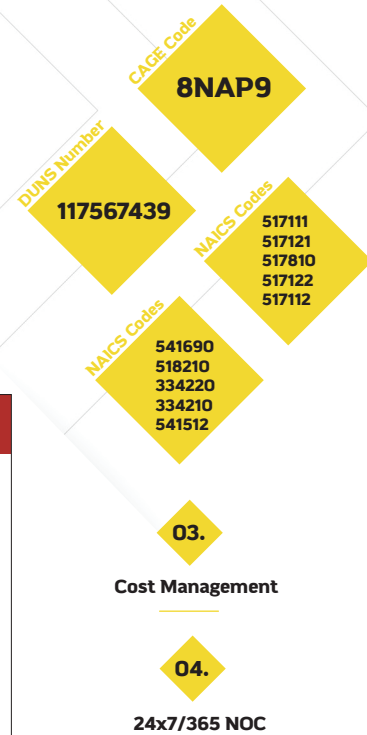
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Unhindered by any single brand, our industry veterans engineer custom network solutions that meet the unique route, speed, redundancy, continuity, and regulatory requirements of your business. While the telecommunications industry moves towards self-service models, 12T's industry professionals provide a turnkey, white-glove service that can be reached 24x7/365 with a single phone call.

WE SOLVE:

Infrastructure Design-to-Perform	Cost Management - Designed-to-Optimize	Account Support - Designed-to-Simplify
<ul style="list-style-type: none"> Solve network design issues with objectivity and transparency. Engineer leading technical solutions using multi-vendor solutions – taking the guesswork out of procuring routes globally. Deliver on time with reliable proven partners. Pre-Sales engineering and route discovery - Route verification 	<ul style="list-style-type: none"> Vendor-agnostic helping you make the most difficult and sensitive connectivity decisions saving you time and money Comprehensive and objective analysis not tied to a commission or revenue targets Simplify network provisioning costs and complexity 	<ul style="list-style-type: none"> Manage relationships that deliver results with the highest levels of oversight within our carrier partners Account expertise, continuity, and consistency - Onboarding, Project & Contract Management 12T Group's Intelligence Platform uses our proprietary portal to manage inventory Best NOC practices eliminate the need for constantly tracking maintenance and trouble tickets



01.

Engineering Design

02.

White Glove Support

03.

Cost Management

04.

24x7/365 NOC

Past Performance

Healthcare:

Institution - NYC-based hospital system specializing in cancer treatments and recovery.

Challenge – Needed to reduce their monthly telecom contractual spend and consolidate services into a singular point of contact (provider) - create improved efficiency throughout network of facilities. Required core data center and colocation connectivity and diverse connectivity to off-site, regionally located clinical sites, research facilities, and partner practices.

Results - 31.5% cost savings on legacy network and upgraded technology – assumed network operations and maintenance to provide indirect cost savings and efficiency by reallocating critical personnel - modernized and future-proofed client network.

Financial Services:

Institution - Rapidly growing global Canadian based financial services firm with over 86,000 employees and over 250 locations.

Challenge – To standardize technology and provide equal access to business-critical platforms irrespective of branch location or size. Required one single vendor to provide all aspects of design, project management, implementation, and second day support. Incoming vendor had to assure diversity and redundancy from primary vendor and connections.

Results – Restructured contracts, simplified order and approval process coordinated with client's multilayered organization. 75% improvement of service delivery – Provided consistent network operations, and sales experience globally – Improved low latency requirements to support the business - Consolidated and offered routes that previously did not exist – Negotiating on client's behalf realized significant direct and indirect financial and time savings - Simplified billing based on client's regional needs.

Media Company:

Institution - Premier digital music streaming service

Challenge - Reduced time, cost, and management complexity of global telecommunications landscape.

Results - Reduced time and complexity of managing multiple providers by almost 30% due to – Provided superior pricing – Managed global deployments including securing MSA's, invoices, contracts, and vetting engineering design to ensure diversity requirements.

Key Technologies

- Telecommunications Transport
- High Speed Data & Movement
- End Point Security
- Network Monitoring – 24x7/365 NOC
- IoT Video and Environmental Monitoring
- CX Solutions

Founded in 2014, 12T Agency DBA 12T Group, a Service-Disabled Veteran-Owned Business (SDVOB),

draws on over two decades of business experience in the information technology and international telecommunications industry. With a network of industry-leading vendor and partner organizations across the globe, we leverage our existing relationships to deliver fast, unbiased, relevant results.



New York State Certified
Service-Disabled Veteran-Owned Business

